



## **KAUSHIK GANGULI**

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### **Educational/ Professional Qualifications**

- Fellow Chartered Accountant – qualified the Final Examinations in May 1994
- Chartered Management Accountant – qualified the Final Stage in May 1994
- BNI Certified Business Coach – did two rounds of training in 2021 and 2023

### **Personal Profile**

Have professional experience of 30 years (Corporate + Entrepreneurship). Have worked in the Corporate Sector for 24 yrs plus with the best of entities – 5 yrs plus with Hindustan Unilever and 14 yrs plus with Tata Group (Tata Global Beverages/ Taj Hotels). Worked my way up from Assistant Manager to Corporate Director in this timeline. Have also got parallel academic experience with Tata Group CA Recruitment Scheme, Tata Administrative Service (TAS) Secretariat and School of Inspired Leadership (SOIL).

Am currently running my own company for 5 yrs plus, which has 4 distinct verticals – Skills, Training, Counselling and Overseas Advisory. As a Corporate Trainer, specialize in certain specific areas and certain industry sectors based on my experience both in Corporate Sector and Higher Education Sector. Am also a trained counsellor with PGDM Certification.

### **Domain Knowledge in Upskilling, Counselling and Training (customization possible)**

- Speaking Skills, Listening Skills, Body Language
- Email Writing, Report Writing, WhatsApp Communication, PowerPoint preparation
- Group Discussion, Personal Interview, CV Drafting, LinkedIn, Video CV preparation, Cover Letter Drafting
- Work Etiquette, Personal Etiquette, Male and Female Grooming
- Group Dynamics, Team Building, Negotiation Skills, Executing Skills, Leadership Skills
- Educational Guidance, Career Counselling, Workplace Mentoring, Relationship Advisory
- Hospitality Industry Dynamics
- Retail Industry Dynamics
- Banking and Insurance Industry Dynamics
- Personal Finance Management

### **Total Experience in Upskilling and Training**

- From November 2022 working as a Faculty with Institute of Chartered Accountants of India, coaching batches for Orientation (Intermediate Students) and MCS (Final Students). Have conducted 75 + sessions so far with high ratings.

- From August 2021 – December 2023, also an Internationally Accredited Trainer with BNI and coaching business owners regularly on key business and entrepreneurship areas. Part of the regional team of Kolkata CBDA and North Region, with 32 chapters and 2000 plus members.
- From 2012-16 and from 2021 till date, am associated as an Industry Mentor with School Of Inspired Leadership (SOIL) in Delhi NCR which is a premium business school founded by Mr. Anil Sachdev, former CEO of Eicher Motors and sponsored by a consortium of 32 companies which included Taj Hotels, HCL and Ashok Leyland.

Mentoring students in every batch, who have been placed in Industry creditably. Have given them inputs on their professional development and have given them perspectives of various functions such as Finance, Commercial, Foreign Trade, Projects/ Business Development, Consumer Products, Tea Industry and Hospitality operations where I have wide exposure. During this time, I have also assisted other students in the batch on request. During this time, I have also assisted other students in the batch by assisting them in interview counselling, Group Discussion preparation, CV preparation which have added a high degree of employability to their profile. Have also conducted interviews for incoming students as a panelist. In the 7 years of active association, I have interviewed over 100 students for SOIL.

- From 2007 to 2009, I have also mentored young Tata Administrative Service (TAS) officers when they did 3 month stints as part of their probationary period within Taj either in Finance functions/ Projects functions and assisted them in writing their project reports.
- Was also part of the finance team which went for campus recruitment for CAs and have conducted extensive interviews in various locations in India. From 2007 to 2011, I have interviewed many qualified CA's and this has given me a deep understanding of the requirements of industry from professionals in the finance function.

### **Process of Training**

- Full 2.5 Hrs Sessions with team building activities
- Full 0.5 Hrs QA/ Doubt Clearing Session
- Interactive and out of the box
- Using participant profile to the full
- Creating a Corporate atmosphere
- Getting into the feel of particular topic
- Giving challenging Assignments
- Follow up Session after 1,3 months

### **Significant Statistics**

- 260 plus one on one clients, 8,000 clients in batches taught
- 100 plus PPTs, 2000 plus Group Discussion & Debate Topics, 300 plus Case Studies
- Active Google My Business Profile (5.0 rating) after ~ 60 reviews
- Active Presence on FB, Instagram, YouTube (~ 110 videos and reels)
- Personal Blog on LinkedIn ~ 4.2k + followers