

PRABAHARAN A

Contact: [+91-9940665031](tel:+91-9940665031)

E-Mail: apraba25@yahoo.com

Identifying and Accelerating Strategic Measures that Strengthen Performance,
with Sustained Operational Results

PERSONAL OBJECTIVE

To lead an organization towards Business Success through Excellence in Leadership. To be a catalyst to enable the organizational growth through collaboration and continuous improvement.

CORE COMPETENCIES

Leadership:

- ★ Develop Winning Strategies (a broad perspective and clearly link strategies to plans and objectives)
- ★ Drive Innovation and Change
- ★ Focus on the Customer and Client
- ★ Communicate Effectively
- ★ Drive Results (Accountability for achieving individual and shared goals)
- ★ Build Diverse Talent (Create a high commitment work environment where people are motivated and encourage to achieve through empowerment and development)
- ★ Demonstrate Personal Excellence (Act with integrity)

Thought:

- ★ Creating Innovative Solutions, Thinking Analytically and Conceptually, Acting Strategically and Globally

Outcomes:

- ★ Driving Results, Exceeding Customer Expectations, Risk Taking, Acting Decisively

Relationship:

- ★ Collaborating and Influencing Others, Demonstrating Integrity, Treating People with Respect

People:

- ★ Managing Performance, Developing Talent, Managing Change.

EXECUTIVE SYNOPSIS

- ❖ **19+Yrs.** of extensive experience involving Operation Management, Project Management, Process Re-engineering, Product Development & Testing which includes **9+ Years** of experience in ITES and **10 Years** in manufacturing sector.
- ❖ Eminent leadership expertise in strategic planning, budgeting and directing business units towards mission of the organization.
- ❖ Successfully overseen large and complex projects with proven track record of timeline delivery
- ❖ Ability to lead change, drive decision through management and leadership to steer project in meeting the goals.
- ❖ Ability to coordinate cross-functional teams across locations and coordinate multiple projects.
- ❖ Adept at defining program management processes for business domain and enhance productivity.
- ❖ Strong business acumen, high-level leadership and mentoring ability.
- ❖ Effective communicator with exceptional relationship management.
- ❖ Excellent team player with interpersonal skills and ability to work in large dynamic environment.
- ❖ Responsible for production, updating and maintenance of information content for products with high quality.

KEY JOB SUMMARY:

- ❖ 2013–Till Date - Self Employed
- ❖ 2007 – 2013 - Thomson Reuters, Chennai as Senior Manager – Operations
- ❖ 2004 – 2007 - Lason India Pvt Ltd, Chennai as Manager – Operations
- ❖ 2000 – 2004 - Volex interconnect India Pvt Ltd as Asst. Manager – PP & C
- ❖ 1998 – 2000 - Progen Systems & Technologies Ltd, Chennai
- ❖ 1995 – 1998 - Swetha Engineering Ltd, Chennai

AWARDS

- ❖ **Award of Excellence** in Innovation category for Biomarker, a Life Science project from Thomson Reuters in **2008**
- ❖ **Overall Award of Excellence in 2009** for Biomarker project among all participated projects across 4 businesses in **2008** from Thomson Reuters AOE programme.
- ❖ **Award of Excellence** for Patent Timeliness in **2009** (for bringing down patent content delivery duration to product from 95 days to 12 days)
- ❖ **Award of Excellence** in people category in **2009** for people engagement on happy working environment.

SPECIAL TASKS/ACHIEVEMENTS:

- ❖ Expertise in **Six Sigma** Concepts, driven 3 Projects as a Leader and achieved significant improvement in Quality Levels & Cost (15 % decrease on the Operational Cost).
- ❖ Sponsored for **8 Green Belt projects** with business savings of **\$100,000**
- ❖ Implemented the ERP package Business Planning and Control System (BPCS V4.0.05) which used for Sales, MRP, PP, Inventory monitoring & Execution Control.
- ❖ Successfully implemented, upgraded Version of BPCS V 6.1.01 in M/s Volex India Plant.

PROFESSIONAL CERTIFICATION / TRAINING

- ❖ Advanced Leadership Programme by Thomson Reuters in 2010
- ❖ Management Development Programme by Thomson Reuters in 2009
- ❖ Six Sigma green belt certification in 2004
- ❖ Underwent training on ISO 9000 Programme & became an Internal Auditor
- ❖ BPCS v6.1.01 an upgraded version by M/s Volex Asia Pte Ltd., Singapore in 2001

OTHER CREDENTIALS

- ❖ Hands on Experience of ERP package Business Planning & Control System (BPCSv6.1.01).
- ❖ Management Representative for ISO 14001 in M/s Volex Interconnect.
- ❖ Conducted internal audit for Quality System requirement for the ISO 9002 Certification at Volex Interconnect India Pvt Ltd.

SCHOLASTICS

- ❖ M.E. (Production Engineering) from Bharathiar University, Tamil Nadu in 1995
- ❖ B.E. (Mechanical Engineering) from Bharathiar University, Tamil Nadu in 1992

CAREER PROFILE

Self Employed

(Dec 2013 – Till Date)

Highly skilled Stock Market and Mutual fund investor with extensive knowledge of markets and how stocks are influenced by current events. Has a strong understanding of fluctuations and engages in technical analysis to determine placing buy and sell orders.

Highlights

- ❖ Excellent analytical and statistical modeling skills
- ❖ Strong knowledge of markets and stocks
- ❖ Excellent ability to determine when to place purchase and sell orders to brokers
- ❖ Experienced with managing portfolios
- ❖ In-depth knowledge of the stock exchange
- ❖ Strong understanding of financial market regulations
- ❖ Maximizes profits and minimizes losses
- ❖ Consistently successful trading track record
- ❖ Excellent verbal communication skills
- ❖ Highly organized and financially savvy with good time management

Senior Manager (Operations)

Thomson Reuters
(May 2007 – Nov 2013)

Established Intellectual Property (IP) content operations team at Chennai and successfully migrated / transitioned the projects to India from UK and Barcelona that led to the addition of Life science and relevant projects. Through Six Sigma Expertise attained continual excellence, strategic workflow and business practical analysis. As head of IP-India operations, created vision, identified opportunities and effectively directed all aspects of IP product lifecycle to align with the company vision.

Possess the acumen to handle diverse business protocols, Leading very bright and enthusiastic team of **200+ FTE's diverging from engineering, chemical and life science, spanning across both Chennai and Hyderabad.**

Functional Responsibilities:

- ❖ Accountable for operational and financial performance of the business unit.
- ❖ Determine and execute business plans and initiatives aligned to the Business Unit strategy as well as the intellectual property market.
- ❖ Represent Thomson Reuters externally in order to build more visibility for the company as an information supplier.
- ❖ Manage outsourced work through appropriate vendor management process.
- ❖ Facilitate collaboration to adopt best practices and drive innovation.
- ❖ Executive sponsor for major projects and initiatives.
- ❖ Partner with other leaders in the organization for new product development concepts. Foster an environment that supports the values and culture of the organization, including employee engagement.
- ❖ Develop project plans and lead cross-functional and cross-site project teams to achieve stated outcomes.
- ❖ Lead corporate initiatives such as corporate social responsibility, voice of customers, know your products, business continuity plan, cost optimization.
- ❖ Coordinate with all support functions of the organization to develop finance, manpower and infrastructure projections on quarterly basis.
- ❖ Instrumental in migrating projects from requirement, development & testing phase till the project Life cycle.
- ❖ Set people strategy including leading, motivating, developing and retaining talent.

Operational Responsibilities:

- ❖ Establish operational objectives, work plans and developed right successors through proper delegation and increased efficiency by 50% through automation.
- ❖ Highly sensitive towards customer cases and built long-term relationships with key decision makers.
- ❖ Manage performance of teams, mentoring leaders on effective customer relationship, leadership and communication skills.
- ❖ Conduct review meetings across global teams to monitor progress of the project as per schedule, and ensuring timely completion & delivery of the project to the client.
- ❖ Prepared budgets, forecasts, programs and implemented cost control measures by assessing and mitigating project risk.
- ❖ Maintain data confidentiality, integrity and protection of company's intellectual property.
- ❖ Drive improvement in quality, production standards and resource planning.
- ❖ Maintain an excellent understanding of the business and products supported as well as internal and external client informational needs.

Manager (Operations)

Lason India Pvt.Ltd. (Apr 2004 – May 2007)

Lason India Pvt. Ltd. is part of the \$170 million Lason Inc, Michigan, USA, BPO Operations. Lason India is the Excellence Centre of the Global operations. The company, which is the biggest delivery centre, has successfully adopted Six Sigma and TQM to increase its productivity and quality of the delivery. Core Business, which leads to transaction Processing of Health care, Transportation, Financial Services, E-publishing & Electronic Content Services.

- ❖ Planning, prioritizing and organizing tasks & activities, time management of self and Team.
- ❖ Motivation and leadership of team and individual team members.
- ❖ Communication skills, questioning and active listening, building trust, empathy and mutual understanding.
- ❖ Delegation, identifying and agreeing task, measuring, follow up, Management by Objectives.
- ❖ Financial and commercial understanding (e.g. Budgets, profit & loss cash flows etc).

- ❖ Managing relationships, inter-department, peers, upwards, obtaining approval for projects, changes etc.
- ❖ Planning and running meetings, effective follow-up.
- ❖ Business writing, e.g. Letters, reports, Plans, project plans.
- ❖ Recruitment interviewing, selection, and effective induction to new people.
- ❖ Administration, reporting performance and financials, monitoring, maintaining and developing reporting system.
- ❖ Creating and giving effective presentation to groups.
- ❖ Taking initiatives, problem solving & Decision-making.
- ❖ Quality awareness and managing, according to quality standards and procedures.
- ❖ One to one counselling, handling grievances, discipline, helping and enabling others with their Challenges.
- ❖ Performance appraisal planning, conducting and follow up for team & self.

Assistant Manager – PP & C,

Volex Interconnect India Pvt. Ltd.

(Aug 2000 – Mar 2004)

- ❖ Functioned as in-charge for the Manufacturing of HARNESS ASSY, TELECOMMUNICATION CABLE ASSY, DATA /MEDICAL CORDS.
- ❖ Worked closely with sales, finance, operation and supply chain management to create and continuously update a demand forecast.
- ❖ Evaluated inventory, demand allocation and open purchase orders to ensure adequate material supplies.
- ❖ Monitored departmental and plant performance. Circumspect the management when there is potential conflict with master scheduling and the goals.
- ❖ Ensuring that the product supports the company's overall strategy and goals.
- ❖ Leading Career Framework and Organizational process initiatives in the Program Management Function.

Senior Engineer –Planning,

Progen Systems and Technologies Ltd.

(Sep 1998 – Aug 2000)

A Group of GEA Energy Systems (I) Ltd., Concentrating on Energy and thermal system having the manufacturing Facilities for Boilers, Boilers Accessories, Oil and gas process equipment's.

- ❖ Instrumental in executing Water Tube Boiler with a capacity of 20 tons/hr., Heat Exchanger, Surface Condenser, Boiler Accessories such as Economiser. Air preheater, Header Assembly, Manufacturing of Welded Finned tubes, Pressure Vessels & all types of structural Components.

Engineer – Projects,

Swetha Engineering Ltd.

(May 1995 – Sep 1998)

A company involved in manufacturing major equipment and turnkey project supplier to paper and pulp, cement, power, sugar, mining, and General Engineering Industries.

- ❖ Developed Material Handling equipment's, Jacks, Fixtures for Internal Execution of projects.
- ❖ Functioned as a key person in executing the piping project at M/s. Reliance Petroleum Ltd., Jamnagar.

Trainee Engineer –Design and Development,

Spark Engineers Pvt.Ltd.

(Jun 1992 – May 1993)

A company involved in manufacturing of Pressure vessels, storage tanks, Heat exchangers, Condensers, stacks for Chemical, Power and Sugar Industries.

- ❖ Instrumental in design, development and estimation of pressure vessels, heat exchangers and piping projects
- ❖ Developed Material Handling equipment's, Jacks, Fixtures for Internal Execution of projects.