# **Kamaljit Gill**

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Kamaljit.gill4@gmail.com

To pursue my career in Training, Image management, Learning and development in a dynamic organization that will utilize my years of experience in training and customer service.

### **Professional Profile**

Energetic and passionate about training and providing excellent customer service. Self-motivated and ready to go the extra mile for learners and the organisation. Highly adaptive to work, with a can-do attitude. Excellent communication skills, able to articulate views and influence others. Collaborative personality with an ability to foster and maintain long lasting and trustworthy relationships.

#### **Skills**

- Curriculum Design & Development
- Program Delivery & Management
- Personal Counselling
- Customer Service Orientation
- Business Process Improvement & Mystery Shopping
- Corporate Etiquette & Grooming
- Organizing for Results
- Attention to Detail & Quality

# **Experience**

APR 2017 TO DATE

Founder | Kamaljit Gill Image Consultancy, India

MAR 2013 - AUG 2015

## Cabin Crew Trainer, Service | Emirates Airline, U.A.E

- Delivering high impact competency based training programs for a multicultural audience in line with Service Delivery / Corporate objectives.
- Applying appropriate training methods which prepare a Cosmopolitan team of cabin crew to deliver the world's best in-flight experience.
- Preparing all course materials, training aids and equipment in advance as stipulated in the Professional Development Portfolio.
- Delivering Training sessions, practical drills and assessments according to the standard operating procedures and regulations stipulated in the relevant manuals.
- Completing confidential end of course and continual / practical assessment reports and conducting feedback sessions with individual learners regarding their performance in training.

MAY 2006 - AUG 2015

#### Cabin Crew | Emirates Airline, U.A.E

• Responsible for the safety of customers in the First Class cabin and specially trained to deal with security and emergency situations.

- Ensured all customers received exceptional and empathetic service. Improved customer satisfaction by taking appropriate service recovery steps. Cared personally for the high-value customers.
- Attending to customers' needs throughout the flight and provide a high level of customer service and selling duty-free products.
- Worked effectively with team members by assisting with safe and efficient galley operation and duty-free sales.

#### MAR 2004 – MAY 2006

#### Processing Executive | e-Serve International Ltd, a BPO for Citibank NA, India

- Undertook clearing of cheques of corporate clients which are raised by Citibank branches for technical discrepancies.
- Calling up corporate clients for their foreign inward remittances received without purpose of remittance and confirm the purpose of such remittances.
- Undertook refresher training for team members from time to time.

#### OCT 2001 - MAR 2004

### Team Leader | Tele Access, Sales Retainership of Standard Chartered Bank, India

- Handling a team of six Tele Marketing Executives.
- Building customer base by selling liability products such as Current Account, Savings Account and fixed deposits.
- Generating daily, weekly and monthly reports.
- Conducting product training for new recruits.

#### MAY 2001 - SEPT 2001

# Tele Marketing Executive | Customer Value Management, Sales Retainership of Standard Chartered Bank, India

- Created customer base by selling liability products such as Current Account, Savings Account and fixed deposits.
- Generating daily, weekly and monthly reports.
- Handled existing customer complaints.

### NOV 2000 - MAY 2001

# Tele Marketing Executive | Chart Marketing Consultants Pvt Ltd, Sales Retainership of Standard Chartered Bank, India

- Built customer base by selling liability products such as Current Account, Savings Account and Fixed Deposits.
- Generating daily, weekly and monthly reports.

# **Additional Qualification**

- Certification Image Consultant from ICBI Image Consulting Business Institute, India
- Certification Train The Trainer from ICBI Image Consulting Business Institute, India. Accredited by NABET (National Accreditation Board for Education and Training).
- Certification Soft Skills from ICBI Image Consulting Business Institute, India. Accredited by SQA (The Scottish Qualifications Authority).
- Certification Personal Counselling Robert Carkhuff Model of Counselling from Heart to Heart Counselling Centre,
  India
- Diploma in In-flight Management through Trade Wings Institute of Management, Mumbai.
- Completed Aviation Security Training Emirates Airline.
- Completed Peer Support fundamental skills workshop Emirates Airline.
- Completed Inner Engineering Program Isha Foundation.

## **Education**

Degree	Name of the Institute	University	Year
Bachelor Of Commerce.	National College	Mumbai	2003
Higher Secondary Certificate.	National College	Mumbai	2000
Secondary School Certificate.	St. Xavier's High School.	Mumbai	1998

## **Achievements**

- Najm Appreciation Professionalism and dedication, for training delivered to Cabin Crew.
- Lead Model to feature in the look book for Linen and Linens, Mumbai A Leading linen apparel store.
- Lead model to feature in the digital ad campaign for Nisha M Designs and Muse The Store, Mumbai A leading jewellery designer.
- Won the Model Hunt contest at Masala Magazine, Dubai.
- Featured in a Print ad for Olite cooking oil, Dubai.
- Lead model to feature in the corporate video for Dubai Islamic bank.
- Shortlisted to walk the ramp for Dubai Fashion Week, 2013.
- Star of the month for Performance Excellence e-Serve International Limited.

# Languages

English, Hindi, Punjabi.